

Raymaríne

ELEMENT Sonar/GPS

NEW PRODUCT PREVIEW: DEC 2018



ELEMENT SONAR, SPEED & SIMPLICITY

FLIR



Element offers small & medium sized fishing boats superior <u>sonar</u> technology, unrivaled quad-core processing <u>speed</u>, and the <u>simplicity</u>, of the new LightHouse Sport OS.

Target Customer

• Target customer:

- Small and medium-sized, single-station fishing boat owners who desire performance, but do not require a full-fledged networked multifunction navigation system.
- Best-matched boat types:
 - Small center consoles
 - Flats boats
 - Fishing skiffs
 - Bay boats
 - Multispecies boats



Element Key Features

- Rugged, high-visibility sunlight viewable 7", 9", and 12" displays with built-in GPS/GNSS receiver
- HyperVision CHIRP technology delivers super-high resolution sonar imagery
- 1.2 megahertz HyperVision sonar provides super high-resolution imaging up to 125' while 350kHz DownVision delivers photo-like imaging up to 600' and SideVision out to 300'
- Built-in RealVision 3D sonar gives you the power to accurately identify the location of ledges, channel beds, and other contour changes
- Take 3D sonar to the next level with HyperVision mode for unprecedented 3D resolution and positional awareness
- New compact HV-100, all-in-one transom transducer, combines Hyper, Down, Side, RealVision 3D and conventional CHIRP sonar channels into one simple installation



Element Key Features



- LightHouse Sport OS with dedicated keypad controls for simple operation, plus an oversized waypoint key for marking favorite spots
- User-programmable keys allow quick access to most-used configurations
- Fast quad-core processor allows instantaneous chart re-draw and continuous 3D rendering while running a simple, easy-to-learn user interface.
- Raymarine RealBathy[™] personal sonar mapping and Navionics SonarCharts Live support
- Support for Raymarine LightHouse NC2 Charts with Fishing Hot Spots, Navionics, C-MAP and other regional charting options
- NMEA2000 networking for VHF, engine, tanks, and heading sensor integration
- Each Element display includes a trunnion mounting bracket, console mounting kit, power/NMEA200 cable, handbook, and mounting hardware

Element Sonar Technology

- Outstanding resolution paired with spot-on positional information provides a level of sonar functionality that has never before been seen
 - 1.2MHz HyperVision[™] provides super high-resolution imaging
 - Range: Up to 125ft in DownVision and SideVision modes
 - 350kHz Standard imaging for great resolution and exceptional range
 - Range: Up to 600ft down and 300ft side
 - 200kHz Traditional sonar to mark fish and track bottom at speed
 - Range: Up to 900ft down
- HyperVision[™] overlay on RealVision 3D providing an unprecedented level of resolution and positional awareness
- Unlike Axiom, Element is not equipped with an AHRS stabilized transducer so RealVision 3D
 only operates in scrolling mode

RealVision & SideVision (Hyper & Standard)

DownVision (Hyper & Standard)





HyperVision Down



High Resolution HyperVision Down

HyperVision Side



Proprietary - Company Confidential ©2018 FLIR Systems Inc. Information and equipment described herein may require US Government authorization for export purposes. Diversion contrary to US law is prohibited.

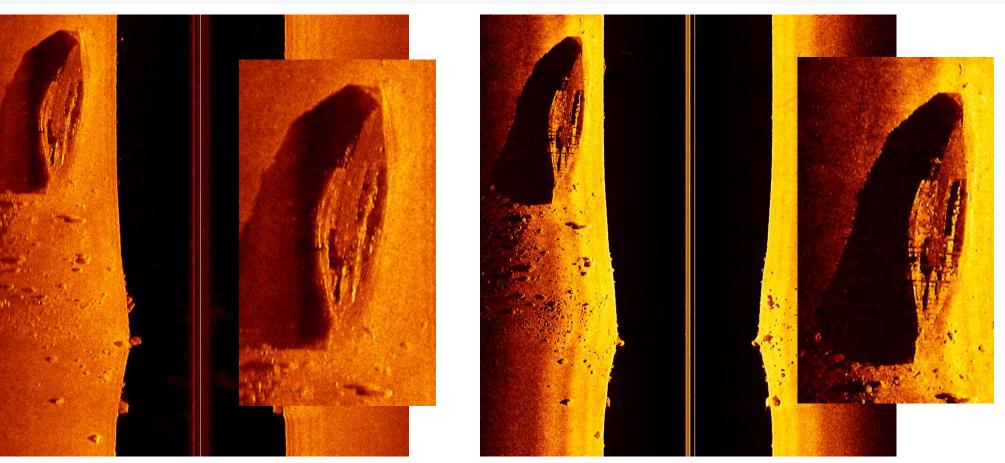


HyperVision Structure





HyperVision Comparison



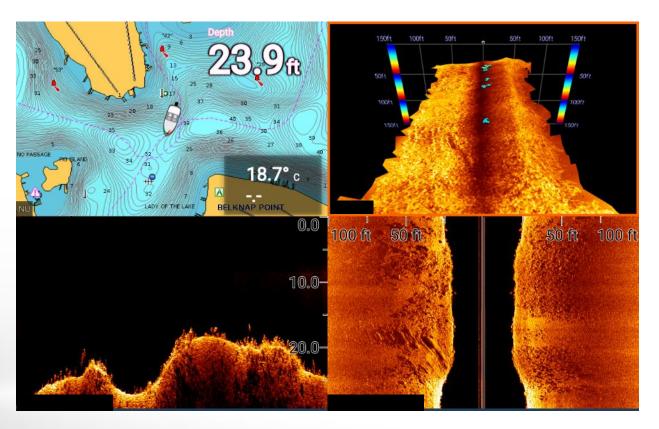
350kHz

HyperVision 1.2MHz



HyperVision Down, Side and 3D



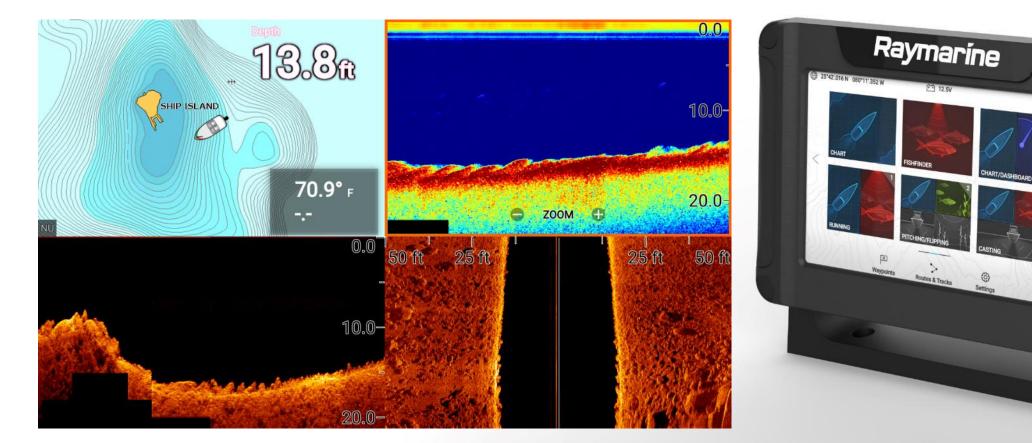


HyperVision Down and Side w/ RealVision 3D



2-12am

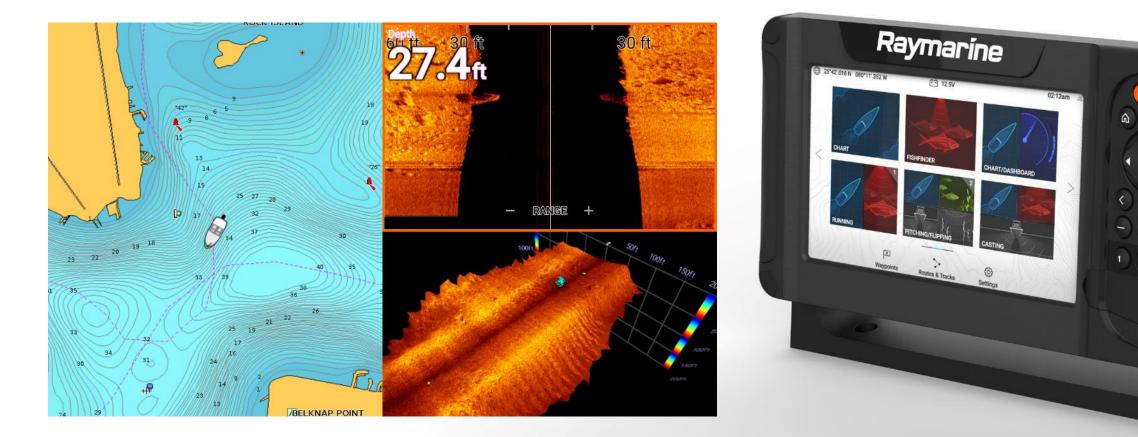
Multi-Channel Sonar



HyperVision Down and Side w/ High CHIRP



Side and RealVision 3D



HyperVision Side w/ RealVision 3D



HyperVision CHIRP Transducers

- New transducers
 - HV-100 Transom (200kHz/350kHz/1.2MHz)
 - HV-300TH Plastic Thru-Hull Single (200kHz/350kHz/1.2MHz)
 - HV-300THP Plastic Thru-Hull Pair (200kHz/350kHz/1.2MHz)
- Accessories
 - HV-100 Trolling Motor Mount
- Alternative transducer support
 - Dragonfly transducer support (via adapter cable)
 - CPT-S/CPT-DVS transducer support (via adapter cable)
 - MinnKota transducer support (via adapter cable)
 - MotorGuide transducer support (via adapter cable)



The HV-100 more compact and easier to install than competitive imaging transducers

The HV-300 is available in a single or split configuration to account for varying deadrises



LightHouse Sport Operating System



- Activity-centric operating system
- Optimized for keypad controls
- Intuitive and quick-to-learn

LightHouse Sport Operating System

- Preconfigured application pages for common fishing and cruising activities •
 - Casting, Jigging, Trolling, Pitching, Flipping, etc. •







powered by

LIGHTHOUSE SPORT



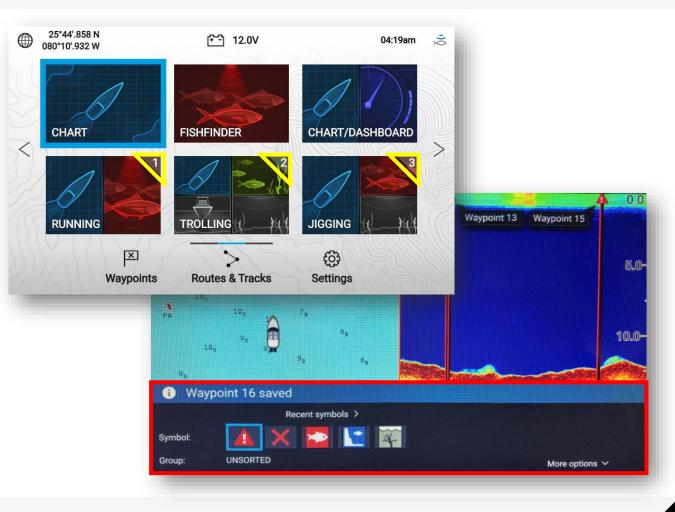
LightHouse Sport OS

- Dedicated keys for the most common actions
 - Dropping waypoints
 - Zoom / Range Changes
 - User-programmable app keys to enable quick page changes
- New "most recent" waypoint menu
 - Allows quick access to the most commonly used waypoint symbols
- Internal Storage

№ WPT

123

- 10,000 Waypoints (Up to 200 groups)
- 150 Routes (Up to 250 waypoints each)
- 15 Tracks (Up to 10,000 points each)



LightHouse Sport OS

- Running Mode emphasizes all of your critical information
 when at speed
- User-enabled or automatically activated when boat speed exceeds 10MPH



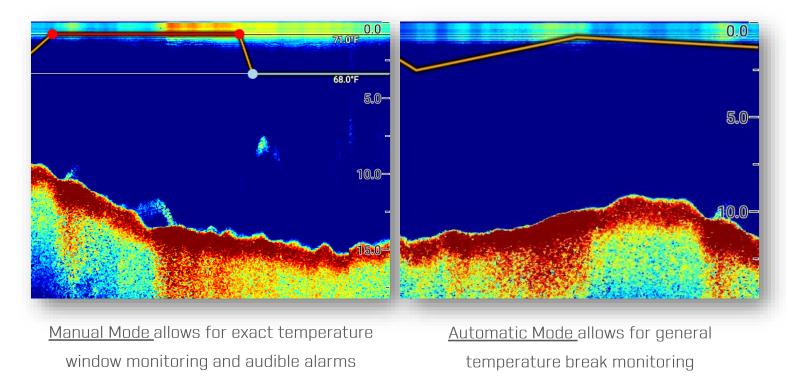
LightHouse Sport OS

• Light and Dark color palette



LightHouse Sport OS

- On-screen water temperature graph (High CHIRP Sonar and DownVision)
- User adjustable by 0.1° to a minimum spread of 1.0°
- Audible notification when entering or exiting a user defined temperature range



Cartography

- Support for Raymarine LightHouse NC2 Charts with Fishing Hot Spots, Navionics, C-MAP and other regional charting options
- Region-specific retail packaging options with Navionics and LightHouse NC2 Charts









New LightHouse NC2 Chart

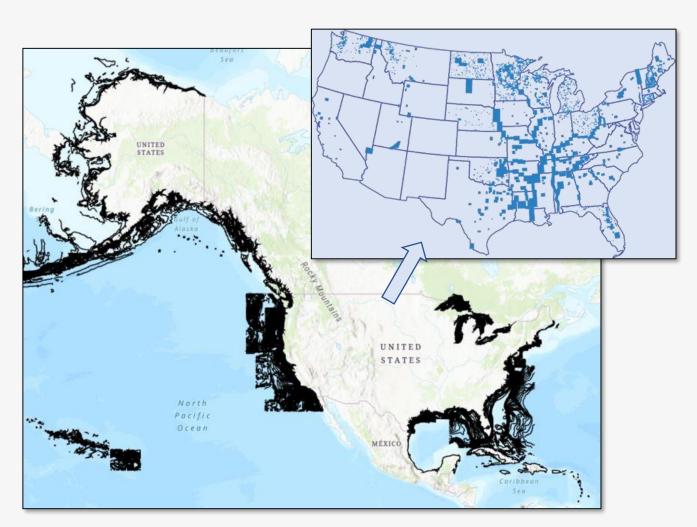
- New, Enhanced World Basemap
- Expanded Contour Mapping Coverage
- Fishing Hot Spots[®], Tips & Waterway Intel
- Structure, Vegetation & Bottom Composition
- Points of Interest
- Navigational Aids
- Tide Stations & Predictions





LightHouse NC2 Coverage

- Contiguous U.S., Alaska, Hawaii, and The Bahamas
- Canadian contour coverage only on west coast and B.C. area.
- 80,000+ miles of charted saltwater coastline
- 6,000+ inland freshwater lakes and rivers
- All Great Lakes and related waterways



RealBathy

RealBathy [™] Personal Sonar Map Generator

- Real-time 1 foot contours
- Variable overlay transparency
- Safe depth colorization

RealBathy is available on all Element products and <u>does not</u> require LNC2 cartography, but it <u>does</u> require a microSD card with available space inserted into the card reader.



Element Connectivity



- Connector #1: Shared NMEA2000/Power Cable from Axiom
 - Simplified support for small boat peripherals
 - Inputs
 - Engine information
 - Tank levels
 - Heading for chart stabilization
 - Outputs
 - GPS for VHF DSC
- Connector #2: New 15-Pin Transducer Port

NMEA Support

- Simplified support for small boat peripherals
 - Inputs
 - Engine information (Max 2)
 - Tank levels (Max 4)
 - Heading for chart stabilization
 - Outputs
 - GPS for VHF DSC





What's in the box?

COMBO ONLY SKU

- Element HV combo unit
 - Trunnion bracket w/ mounting hardware
 - Flush mount kit w/ mounting hardware
 - Sun cover
 - Power/NMEA2000 cable (1.5m)
 - Documentation pack
- Cartography (optional)

COMBO + TRANSDUCER SKU

- Element HV combo unit
 - Trunnion bracket w/ mounting hardware
 - Flush mount kit w/ mounting hardware
 - Sun cover
 - Power/NMEA2000 cable (1.5m)
 - Documentation pack
- Cartography (optional)
- HV-100 Transducer (6m)
 - Transom bracket w/ mounting hardware
 - P-clips w/ mounting hardware (5x)
 - Escutcheon plate w/ mounting hardware



Typical Element System

- Element HV Combo Unit
- HV-100 Transom Transducer





Max System Diagram

- Element HV Combo Unit
- HV-100 Transom Transducer
- EV-1 Heading Sensor
- VHF Radio
- Dual Engine Interfaces
- Quad Tank Sensors
- i70/i70s Instrument(s)



